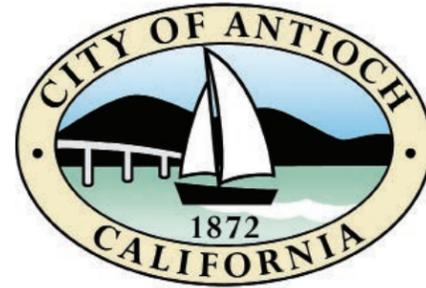


## Compensation and Benefits

The salary range for this position is between \$127,392-\$154,836, commensurate with experience. The benefits for this position are:

- ◆ Vacation Leave: Fifteen days.
- ◆ Sick Leave: Twelve days.
- ◆ Administrative Leave: Twelve days.
- ◆ Holidays: Twelve days, and up to Two Floating Holidays.
- ◆ Retirement: **CalPERS 2.7%@55** for **classic members** (employee pays 8% of employer contribution); **2%@62** for new members (employee pays 50% of the Normal Cost as determined annually by CalPERS).
- ◆ Health Insurance: Cafeteria-style benefits plan offers options for medical, dental and vision for employees and dependents.
- ◆ Deferred Compensation: Five percent of base salary.
- ◆ Automobile Allowance: \$350 per month.



Other benefits include sick leave conversion, vacation buy-back and medical after retirement.

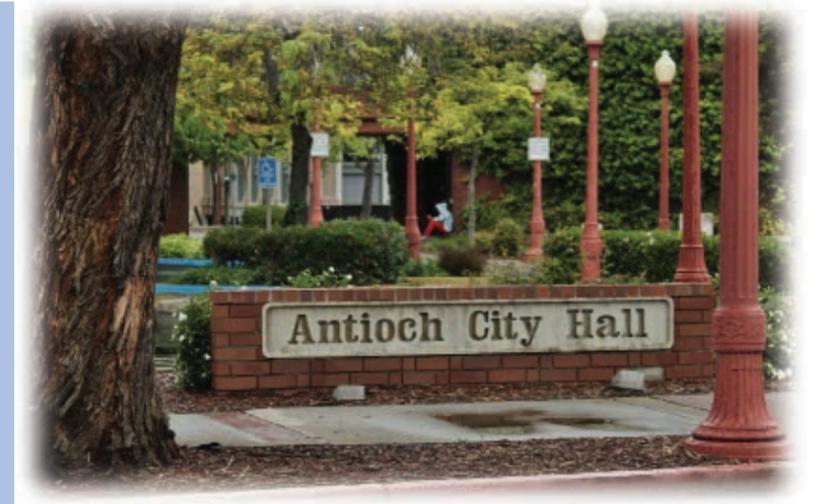
## The Process

To pursue this exceptional career opportunity, please visit the Avery Associates Career Portal on our website at [www.averyassoc.net/current-searches/](http://www.averyassoc.net/current-searches/) to upload your letter of interest, resume, and contact information, including email addresses for five work-related references (who will not be contacted until after an interview takes place).

Paul Kimura or Cris Piasecki  
Avery Associates  
3½ N. Santa Cruz Ave., Suite A  
Los Gatos, CA 95030  
E-mail: [jobs@averyassoc.net](mailto:jobs@averyassoc.net)

The final filing date for this recruitment is March 30, 2018

If you have any questions regarding this position, please feel free to contact Paul Kimura at 408.399.4424 or by email: [paulk@averyassoc.net](mailto:paulk@averyassoc.net) or Cris Piasecki at 408.234.2025 or by email: [crisp@averyassoc.net](mailto:crisp@averyassoc.net).



# The City of Antioch

*invites your interest  
for the position of*

## Economic Development Director



## The Community

Antioch is one of California's oldest cities, with a growing population of professionals and skilled workers. While it is known as the "Gateway to the Delta" for its location on the banks of the San Joaquin River, it also serves as a gateway to the plentiful recreational features and cultural facilities of Northern California, particularly linking the San Francisco/East Bay region to Sacramento and the Central Valley. With a population of over 114,000 residents and growing, the City of Antioch is the second largest city in Contra Costa County.



Families with dreams of home ownership come to Antioch for its stunning neighborhoods, parks, and natural beauty. Land remains plentiful and affordable, compared with other parts of the Bay Area. Antioch is one of the few Bay Area communities that offer affordable housing.

The pace of development in Antioch has spurred activity for the healthcare industry, financial and insurance institutions, contractors, and other types of businesses. Increased development has created increased employment in schools, hospitals and other local service sectors.

There's always something to do in Antioch; like the County Fair, playing a round of golf, or roaring down slides at the Prewett Family Water Park. There really is something for everyone who lives, works and plays in Antioch! Antioch is: A COMMUNITY that is proud of its heritage; A COMMUNITY that provides an opportunity to live, learn, work, worship and play in a safe, stimulating and diverse community; A COMMUNITY that is a responsible steward of its economic and natural resources; A COMMUNITY that recognizes its responsibility to the large Delta Region, and will be a pro-active advocate and a leader in promoting regional cooperation.

## City Government

The City of Antioch incorporated in February 1872 as a general law city and operates under a Council-Manager form of government. Policymaking and legislative authority is vested in a five-member City Council consisting of a Mayor and four Council Members. The four Council Members are elected to four-year overlapping terms. The Mayor is directly elected to a four-year term. The City Council's main duties include passing ordinances, adopting the budget, appointing committees, and hiring both the City Manager and City Attorney.

The City Manager is responsible for implementing the policies and enforcing the ordinances adopted by the City Council, overseeing day-to-day operations of city government, and appointing the heads of the various city departments.



## The Position and Ideal Candidate

The new Economic Development Director reports to the City Manager and will have the exciting opportunity to foster the burgeoning economic growth and development of the City. The City has been growing due to the City's availability of affordable housing, prime location in the east bay, and proximity to San Francisco and Silicon Valley. In addition, a new BART station is scheduled to open in May 2018 in the City and Highway 4 has been expanded. The City's location on the San Joaquin River and its marina front properties leave the City with numerous opportunities to attract businesses and continue development.

As a key member of the City's Executive Management Team, the Economic Development Director will work cohesively and collaboratively with department head peers and the wide array of community partners in mobilizing, identifying, coordinating and unifying efforts within the greater community to drive economic vibrancy within Antioch. This is a high visibility, high profile position that will focus on developing an economic development strategy that's aligned with the City's Strategic Plan and provides a strong economic development foundation for the community. The economic development strategy will focus on increasing employment opportunities within the City of Antioch, continuing to bring businesses and real estate developers to the City, blight reduction and revitalizing neighborhoods.

Along with the department's Economic Development Program Manager, the Economic Development Director will be a relationship-based self-starter, highly energetic, innovative, and flexible with the ability to manage multiple priorities and deliver quality results. The individual will also be an advocate and innovative marketer of Antioch and the unique value and opportunity that exists within the City. He/she will effectively partner with the Antioch Economic Development Commission (whose seven members serve as an advisory board, and are appointed by the City Council), policy makers, business interests, and the wide array of constituents within the City. The individual will need to be tactful, responsive and collaborative in their dealings with community leaders

and members of the business community. A key aspect of this role is to gain support for a shared vision of economic vibrancy and to ensure goals and economic initiatives are consistent and realistic.

The selected candidate will have at least six years of professional and responsible economic development experience, including three of those years with management and administrative responsibilities. The educational requirement includes a Bachelor's degree from an accredited college or university with major coursework in public/business administration, economics, planning or a related field. A Master's degree in a related field is desirable.

